



DMC Company Profile

■ Our services

The IT service provider DMC Datenverarbeitungs- und Management-Consulting GmbH designs, implements and manages cross-technology and manufacturer-independent IT solutions along the entire value-added chain. Our core competencies involve the design, implementation and further development of customer-specific, tailor-made software solutions, consulting and implementation with regard to individual Business Intelligence/Data Warehouse solutions and the introduction, adaptation and expansion of standard software (SAP, IFS). The DMC professionals possess excellent interface expertise and great experience in the administration and integration of heterogeneous IT landscapes. The aim of every project is to provide IT solutions and systems that give the customer competitive advantages.

■ Our concept

IT services with the necessary scope and tailored precisely to the customer's individual needs, provided as turnkey projects or project support on site at the customer's premises, make the best possible contribution to the customer's success. Thanks to the integration of the DMC teams in the entire lifecycle of the relevant applications and systems, they can optimise their solutions in light of the procurement and operating costs, the serviceability and potential enhancements, and they can also prove the feasibility of their concepts. This gives the customers both planning and investment reliability.

■ Our personnel

In the IT project and solution business, the employees need not only industry and environment knowledge and experience with the relevant, selected development landscape, but above all analytical skills, an ability to learn quickly and the willingness to keep up-to-date with the latest IT developments. The DMC personnel therefore all possess high formal qualifications and many years' professional experience.

Nowadays more than ever, the crucial factor for IT service providers is not technical gimmicks but rather extremely user-friendly solutions that are as efficient as possible and optimised for a particular application. DMC therefore sets great store by excellent communication skills in the way its IT experts deal with the customers, by result-oriented and entrepreneurial thinking and – last but not least – by excellent project-management know-how.

■ Our partners

Strategic partnerships with the leading system and technology manufacturers IBM, IFS, Microsoft, Oracle and SAP grant DMC early access to the latest development tools, applications and technologies, so that it can make them available for its customers in real time.

The experience and service range of DMC is rounded off by its integration in the dmc-group, which also includes DMC Ges.m.b.H. Austria with a focus on SAP/public sector and headquarters in Vienna, and IFTT EDV-Consult GmbH in Frankfurt, which is a supplier of further training for IT experts.

■ Our claim

We build up close partnerships with our customers through high technical quality, the good cost-benefit ratio of our services and excellent flexibility in our business relations. These partnerships lead to a strong identification of our staff with the challenges and tasks at the customers and a detailed knowledge of their IT landscape and business processes – in order to create the best prerequisites for truly customer-optimised, economical solutions, for a clearly coordinated procedure for implementing projects and for a trusting interaction in the administration and further development of applications and systems.

■ Facts

Founded in 1984 as DMC Datenverarbeitungs- und Management-Consulting GmbH with headquarters in Munich (Commercial Register B: 73362) by Angelo W. Zenz, the managing partner. Managing directors: Dr. Matthias Kulesa, Dr. Stefan Aicher.

Customers: Arcor, BayernLB, BMW Group, Daimler, Giesecke & Devrient, HypoVereinsbank, Microsoft, Panavia Aircraft, SCA, Siemens AG, etc.

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