

DMC Company Profile and Range of Services



The concept

DMC's focus are IT services with the necessary scope and tailored precisely to the customer's individual needs, provided as turn-key projects or project support on site at the customer's premises, in order to make the best possible contribution to the customer's success. Due to the integration of the DMC teams in the entire lifecycle of relevant applications and systems, they can optimise their solutions in light of the procurement and operating costs, the serviceability and potential enhancements, and they can also prove the feasibility of their concepts.

This gives the customers both planning and investment reliability.

The offering

The IT service provider DMC Datenverarbeitungs- und Management-Consulting GmbH designs, implements and manages cross-technology and manufacturer-independent IT solutions along the entire value-added chain with special regard to individual Business Intelligence/Data Warehouse solutions and the introduction, adaptation and expansion of standard software (SAP, IFS). The DMC professionals possess excellent interface expertise and great experience in the administration and integration of heterogeneous IT landscapes.

The aim of every project is to provide IT solutions and systems that give the customer competitive advantages.



References

Integrated IT consulting and realisation by order of Panavia & Eurofighter

Setting: Panavia and Eurofighter have each an only small IT team and procure in addition tailor-made IT services.

Solution: For years, both companies utilise the broad range of DMC know-how for considerable consulting services and realisation assignments, for example, regarding the transformation from individual applications to SAP R/3 and later on from SAP R/3 to SAP Enterprise or the design, implementation and further development of Business Intelligence solutions.

Customer's advantage: The long-term business partnership of DMC with Panavia and Eurofighter and the therefore detailed knowledge of their IT landscape and business processes enables DMC to design and realise solutions always accurately fitting customer's needs.

Capacity and allocation planning by order of BMW

Setting: BMW needed a powerful and user-friendly tool for the long-term planning of capacity and allocation in the press shops.

Solution: In close cooperation of the BMW functional department and the DMC team, step-by-step, a high-performance planning application with highly flexible possibilities of visualisation was designed.

Customer's advantage: The users' practical experiences with the tool were continuously incorporated in any next phase of the project. In consequence, the software is highly appreciated by the users, especially as its long-term forecasts proved to be accurate.

SAP-Services for Siemens COM

Setting: Siemens intended to introduce the target cost accounting in the strategic purchasing with the software tool Target Costing Achievement (TCA), to match averaged acquisition and planned prices.

Solution: The DMC team designed, drafted and realised in close contact with the customer a custom-

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made software written in ABAP. For the data supply it is tied to the software tool Procurement Volume Reporting.

Customer's advantage: With the implementation of TCA, the customer attained the goal to control the actually achieved savings by identifying reference models within the sales volume. And there was the possibility to assign the follow-up service to DMC.

For many IT projects Siemens needs tailor-made external skill as support for its teams. DMC delivers this support with varied services since 1984.

Performance-Analysis of Service DWH by order of BMW

Setting: In the project Service Data Warehouse (S-DWH), BMW develops the central Data Warehouse for the BMW Car Service. In the central Data Warehouse, all information relevant for the service is collected, consolidated and made available to all BMW

companies. The huge data volume deriving from different database systems resulted in long operating times during the data supply process.

Solution: As consultant and analyser in the project S-DWH, the BI-expert of DMC analysed the data model of the S-DWH and the process of data supply out of the source system. The DMC consultant identified and validated different measures for optimising the data supply process.

Customer's advantage: The customer knows the measures that would achieve the desired enhancement of performance in the central Data Warehouse and, in addition, the prerequisites und basic conditions necessary to implement the identified measures.

The facts

Company name DMC Datenverarbeitungs- und Management-Consulting GmbH. **Founding year** 1984. **Founder and managing partner** Angelo W. Zenz. **Management team** Angelo W. Zenz, Dr. Matthias Kulesa, Dr. Stefan Aicher, Dr. Alexander Rickert. **Headquarter** München. **Represented at** Frankfurt, Münster, Berlin, Wien. **Core Business** Customer-specific applications. **Company claim** Tailor-made IT solutions that give the customer competitive advantages.

Our customers benefit from our strategic partnerships

■ BOARD ■ IBM ■ IFS ■ Microsoft ■ Oracle ■ SAP

The customers

Our customers focus on their core competencies and ...

- > ... consult us in the run-up of their IT projects.
- > ... rely on our project-management during the implementation.
- > ... appoint us as their competent partner for the realisation of entire projects.
- > ... absorb operational peak load with the help of our project-support.
- > ... procure specialist knowledge limited in time with our expertise.

■ Allianz ■ Arcor ■ BMW ■ BayernLB ■ Daimler ■ DATEV ■ Degussa ■ DB Regio ■ Deutsche Post ■ Edeka ■ Eurofighter Jagdflugzeug ■ Fujitsu Technology Solutions ■ Giesecke & Devrient ■ Honda ■ HypoVereinsbank ■ IBM ■ IFS ■ Linde ■ Microsoft ■ Nokia Siemens Networks ■ Panavia Aircraft ■ Siemens ■ SCA ■ Swiss Re ■ Vodafone

DMC customers - a selection